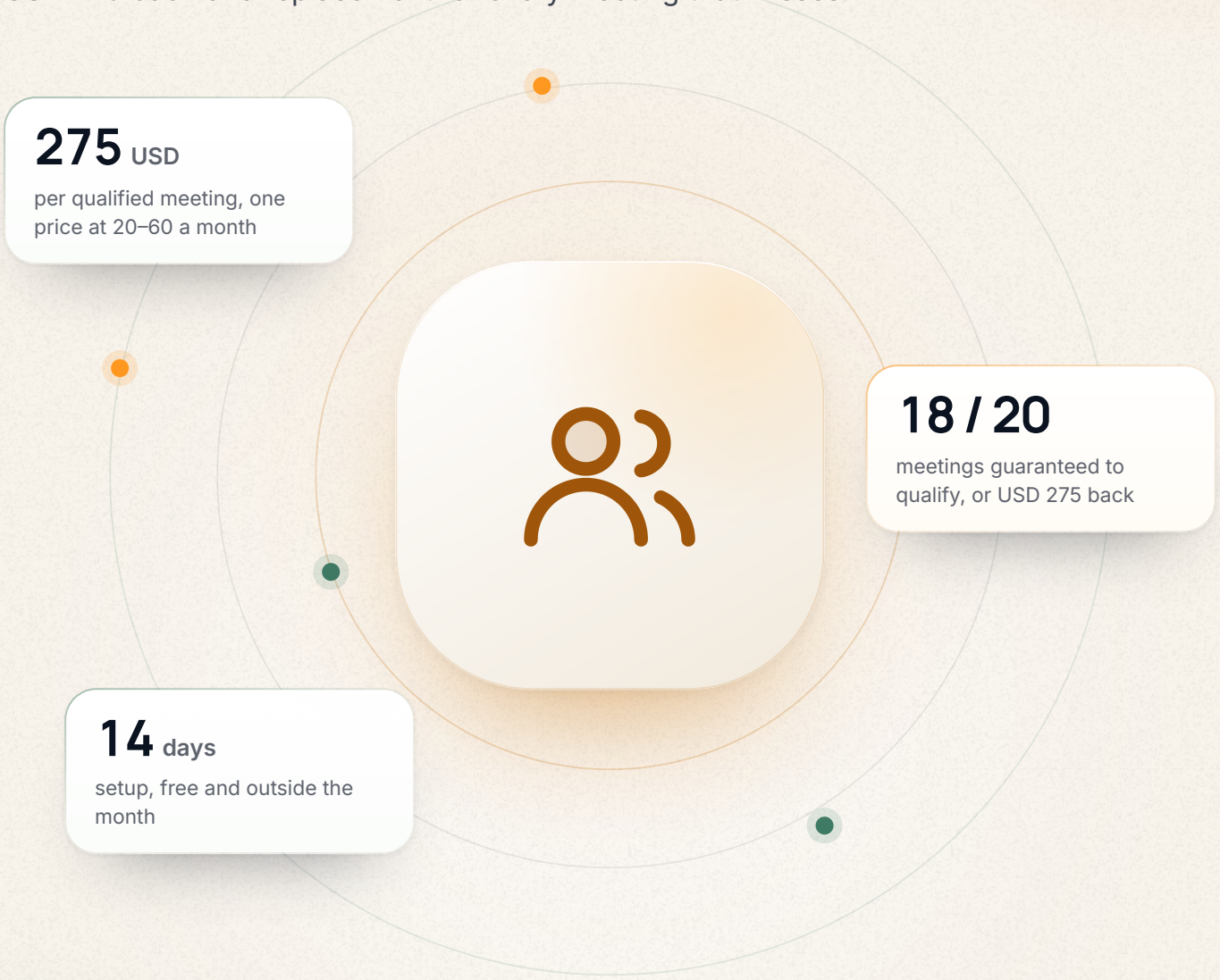
Remote Pro Ai

DRAFT

GROWTH TEAM · SERVICE DOCUMENT

Growth Team · The proposal

20 closing-ready meetings a month, USD 5,500, month to month.
USD 275 back or a replacement for every meeting that misses.



NOTE Final wording is legally reviewed before signing.

DATE	VERSION	LANGUAGE	PAGES
31 October 2026	v2.0	English	12

01 EXECUTIVE SUMMARY

20 closing-ready meetings a month. Every one that misses, we pay back.

Your sales team spends its time closing, not chasing. We research your market, call and write to your buyers in your name, and hand you meetings that pass five written criteria. Any meeting that fails, you get USD 275 back or a replacement, your choice.

20
closing-ready meetings a month

≥ 90%
meet the five criteria, or you cancel the same day

5,500
USD a month (SAR 20,625), excl. VAT

275
USD back for every meeting that misses

The offer in one view

Term	What the order form says
What you get	20 closing-ready meetings in every 30-day delivery month, each with a brief 24 hours before and a scorecard after.
What you pay	USD 5,500 (SAR 20,625) a month in advance, excl. 15% VAT where it applies. Data, tools and telephony included.
What we guarantee	At least 18 of 20 qualify. Every one that does not: USD 275 (SAR 1,031) back or a replacement.
Your decision	Accept or object within 2 business days. Silence means accepted.
Term	Month to month. No minimum term, no cancellation fee.
Setup	14 days, free, outside the month. Delivery month 1 also carries 20.
Where our scope ends	At the meeting. You run the sale and close, unless you add the full sales process. We guarantee meetings, not revenue.

From first contact to first meeting

48 h
Your free Market Opportunity Report, before you pay anything

14 days
Setup, free and outside the month

Day 15
Delivery month 1 starts, with the full 20

2 days
Business days to accept or object to each meeting

> For B2B companies selling to decision-makers in Saudi Arabia and the Gulf, with delivery in Europe and the US too. We fill your calendar; you close the deal.

02 THE PROBLEM AND THE OUTCOME

The product is ready. Too few of the right buyers sit down.

We hear the same thing from leadership teams across the region: the product is ready, the sales team is capable, but too few of the right buyers sit down with them. The cause is rarely effort. Most of the market sells activity and leaves the risk of the result with the client.

What you carry today

- Sellers who prospect instead of closing.
- An irregular pipeline and limited prospecting capacity.
- Retainers that bill activity: calls, emails and a monthly report.
- The cost of a short month, paid by you either way.

What you buy from us

- One outcome, written into the contract: closing-ready meetings.
- Five written criteria, judged by you within 2 business days.
- USD 275 back or a replacement for every miss.
- Month to month: if quality falls below 90%, cancel the same day.

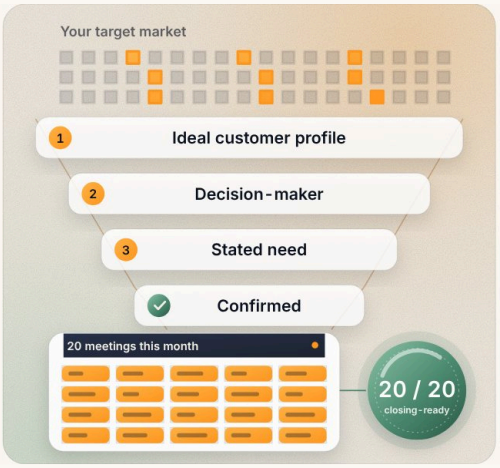
Growth Team or hiring your own SDR team

What you compare	In-house SDR team	Growth Team
Time to first meetings	About 3 months of ramp-up per new SDR	Setup: 14 days, free; then 20 in delivery month 1
Who carries a short month	You: salary, tools and data are paid either way	We do: each missing meeting = USD 275 or a replacement
Staff turnover	About 40% a year in SDR roles; each departure restarts ramp-up	Replacement is our job; your guarantee does not change
Quota attainment	Only about 60% of SDRs reach quota	At least 18 of 20 qualify, or you cancel the same day
Minimum term	Employment contracts and notice periods	None: month to month

Source: The Bridge Group, 2025 SDR Models & Metrics report (3-month ramp, ~40% annual turnover, ~60% quota attainment). Our side: price book 2026.10-r46.

03 HOW IT WORKS

Six phases turn a wide market into 20 closing-ready meetings a month.



The Growth Engine: Define → Build → Research & signals → Outreach → Qualify & confirm → Deliver & improve.

1

Day 1 · Define

A 90-minute kick-off led by your dedicated account manager sets your ideal customer profile, decision-maker roles, value message, exclusions and tone. **Output:** Written, approved targeting.

2

Days 2–14 · Build

Sending domains, mailboxes and numbers in your company's name, warmed up gradually; a verified account base, a sample and messaging per role. Nothing goes out until you approve it. **Output:** Approved sample and messaging.

3

Ongoing · Research & signals

The platform tracks hiring, licences, funding, expansion, events and tenders, and prepares a research card before every contact. **Output:** Daily priority list.

4

From Day 15 · Outreach

Daily calls from a ranked list, personal messages in your voice. Phone, email and manual LinkedIn; no LinkedIn automation; WhatsApp only with express consent. **Output:** Live activity log.

5

Every meeting · Qualify & confirm

Each meeting is scored 0–100 against the five criteria and approved by your account manager before it counts. The Triple-Lock protects attendance. **Output:** Quality score + brief.

6

Weekly · Deliver & improve

A follow-up kit within 4 hours of every meeting, records synced to HubSpot, Salesforce or Zoho, and weekly tuning of targeting and messaging. **Output:** Thursday video report.

The platform researches and prepares

Account base, data verification, buying signals, ranked call lists, research cards, draft messages, call summaries, quality scores, reports and CRM updates.

Only a person calls, writes in your name and confirms

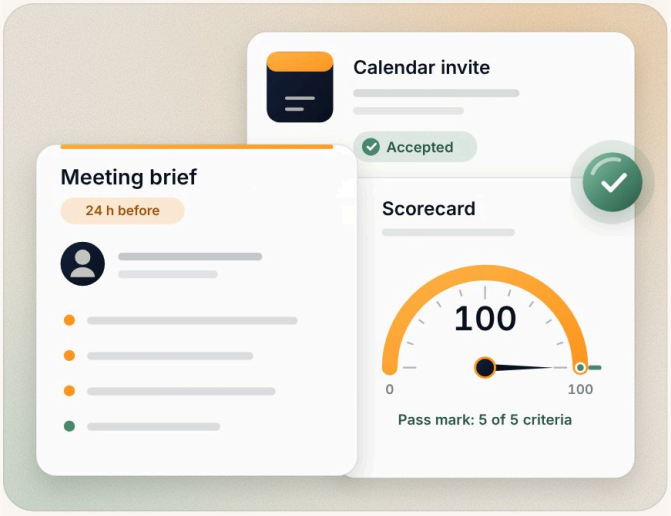
AI never calls anyone. AI never replies alone. Every message is read and approved by a person before it goes out, and every opt-out is honoured at once.

04 THE CLOSING-READY MEETING

Five written criteria. All five must hold.

A brief 24 hours before. A five-criteria scorecard after. Then one decision, yours: Accept or Object.

#	Criterion	What it means in the order form
1	**The right company**	Inside the approved ideal customer profile.
2	**A decision-maker attends**	From the approved titles list, or an influencer you approved in advance.
3	**The need, in their own words**	Documented in the recording or summary.
4	**Held 20+ minutes**	With your named representative invited.
5	**Net-new to you**	Not a current customer, not an open deal, not excluded.



Your two days

Accept or object within 2 business days, naming the criterion and its evidence. Silence means accepted. A Head of Service outside your account team decides within 2 business days, from the recording.

What does not count as unqualified

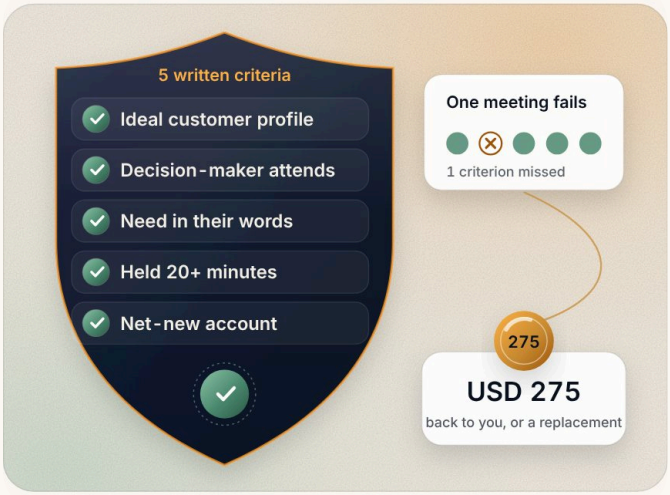
The buyer did not buy; your representative was absent or late; a name added to the exclusion list after the meeting; your ICP changed mid-month. A buyer no-show never counts, is never billed, and is replaced.

• ILLUSTRATION Meeting brief, sent 24 hours before: company, sector and size, who attends, why now in their words, what they use today, agreed next step, your representative.

> If your sales model uses BANT (budget, authority, need, timing), we map the five criteria to it at kick-off and agree thresholds before the first contact.

05 THE GUARANTEE

At least 18 of 20 qualify. Every one that doesn't comes back to you.



The 90% rule: qualified ÷ 20, the contracted count, not the delivered count.

Refund or replacement: your choice

USD 275 (SAR 1,031) within 10 business days of the monthly statement, by transfer or off your next invoice; or a replacement within 15 business days, on top of next month's 20. A late or failed replacement becomes the refund.

The objection window

2 business days to accept or object. The objection names the criterion with its evidence and is decided within 2 business days by a Head of Service outside your account team.

The contract arithmetic, month by month ILLUSTRATION

Unqualified or missing	Qualified	Rate	Back to you (USD)	Back to you (SAR)	Your right
0	20	100%	0	0	A full month: 20 of 20
1	19	95%	275	1,031	Within the 90% floor; each miss comes back
2	18	90%	550	2,063	Within the 90% floor; each miss comes back
3	17	85%	825	3,094	Below 90%: cancel today, no notice, no fee
20	0	0%	5,500	20,625	The cap: the whole month's fee comes back

Hypothetical months, not a client's record. SAR totals: count × 1,031.25, rounded half up to the riyal. Refunds never exceed the month's fee (USD 5,500).

> Each missing meeting counts as unqualified. Any replacement still owed when you cancel becomes a refund, always paid by transfer.

06 PRICING

One price per meeting: USD 275. Choose 20–60 meetings a month.

Growth Team · one plan

5,500
USD a month for 20 (SAR 20,625)

275
USD per meeting (SAR 1,031.25)

- Paid monthly in advance; month to month
- No setup fee, no minimum term, no cancellation fee
- No commission on the meetings plan, ever
- Data, tools, telephony and sending domains included

VAT: all prices exclude 15% VAT where it applies (KSA).

Customise your service

Meetings a month	USD a month	SAR a month
20 THE STANDARD PLAN	5,500	20,625
25	6,875	25,781
30	8,250	30,938
35	9,625	36,094
40	11,000	41,250
45	12,375	46,406
50	13,750	51,563
55	15,125	56,719
60	16,500	61,875

Monthly price = meetings × USD 275; SAR = meetings × 1,031.25, rounded half up. The same 90% guarantee and the same refund or replacement at every count.

Option: the full sales process to closing

The meetings and the 90% guarantee stay the same. After each meeting our closing team runs proposal, negotiation and objections through to signature, with your approval at every step.

Term	Full-cycle option
Commission	10% of the first-year contract value, excl. VAT
When it is earned	Pro rata as you collect, not on signature
Cap	SAR 150,000 per deal
Window	Deals with accounts we opened, within 6 months of the held meeting
Excluded	Your existing pipeline; renewals and expansions; government and semi-government buyers
Monthly price	On request
Who signs	You sign every deal: no agency, no commercial representation, no signing on your behalf
Condition	Offered only with a named closer on our side

Commission is invoiced plus 15% VAT and applies only to deals that close. We guarantee meetings, not revenue.

07 SECTORS WE SERVE

Ten sectors where buyers can be reached, and the guarantee holds.

We studied 19 sectors against seven criteria: market growth in Saudi Arabia and the Gulf, deal size and sales-cycle fit, reach to the decision-maker, buying signals, competition, compliance and global fit. These ten scored highest.

Sector	What we open for you	Tier
SaaS & B2B software	Regular demos with decision-makers, independent of inbound	CORE
IT services, cloud & cybersecurity	Enterprise buyers reached by phone, not by cold email	CORE
Manufacturing & industrial suppliers	Procurement decision-makers at new and expanding factories	CORE
Consulting, legal, accounting & advisory	Qualified first conversations for partners who cannot prospect	CORE
Engineering, contracting & construction tech	Project and procurement decision-makers, timed to awards	CORE
B2B fintech & finance automation	Finance leaders opened around licensing and e-invoicing deadlines	CORE
HR tech, recruitment & staffing	HR and talent leaders during hiring and localisation waves	SUPPORTED
Logistics & supply chain	Account development between tender cycles	SUPPORTED
AI products & automation	Executive conversations with the owner of the use case	SUPPORTED
Healthcare technology & medical suppliers	Private hospital groups and clinic chains	SUPPORTED

Markets

Saudi Arabia and the Gulf first, where the team has native depth; the UK, Europe and the US as selective targets for SaaS, technology, AI, consulting and professional services. One market per contract.

Who we are not for

No paying customers yet; no salesperson to attend; a first-year deal below USD 36,000; B2C; government buyers reached only through tenders; cold WhatsApp or automated LinkedIn.

08 TEAM & CHAIRMAN

The founder who stands behind the guarantee.



Abdelmagid Said

Founder & Chairman · Remote Pro Ai

> You buy one outcome, written into the contract. If we fall short, we carry the cost.

A founder and group CEO with more than 13 years of building and scaling companies across the United States, MENA, Europe and Asia-Pacific. He has founded six companies in enterprise IT staffing, performance marketing, AI consulting and cybersecurity, and built Remote Pro Ai from the ground up.

13+	6	22+	50+
years of global experience	companies founded	markets operated in	professionals led

Career figures as stated in the founder's CV.

Your team

Your dedicated account manager, named in your order form, leads your account; you meet them in the fit session before you sign. A sector cell works your sector every day, and a Head of Service outside your account team decides every objection.

Two licensed entities, one partnership

Entity	Registration
Cairo · Headquarters **Ebug Information Technology** إيبج لتكنولوجيا المعلومات	Limited liability company · Cairo Investment Commercial Registry Office · CR 206356 · registered 30 April 2023
Al-Khobar · Saudi branch **Mohammed Ali Al Khuraim Information Systems Technology Co.**	CR 2051247519 · Unified National No. 7034596812 · Al-Khobar, Kingdom of Saudi Arabia

Both companies operate in full partnership and wholly own Remote Pro Ai.

09 NEXT STEPS AND TIMELINE

Check your market before you pay anything.

1 **Check your market, free**
Your Market Opportunity Report in 48 business hours: matching accounts and decision-makers, phone coverage on a 200-account sample, 5 live buying signals, and a clear verdict on the 20-a-month gate.

2 **The fit session**
You meet your dedicated account manager and we confirm the gate: 1,200 matching accounts, 3,000 decision-makers, 40% phone coverage over 6 months, a named sales representative, a first-year deal of at least USD 36,000 (SAR 135,000).

3 **Sign the order form**
The criteria, the guarantee and your direct competitors are written into it. Before kick-off you receive a short checklist and questionnaire.

14 days of setup, then 20 meetings in delivery month 1

When	What happens
Days 1–14	Setup, free and outside the month: ICP, decision-maker titles, messaging, sending domains and numbers, verified lists
Within 2 business days	You approve the sample and the messaging; each late business day extends the window by one day
Day 15	Launch: delivery month 1 starts
Days 15–44	Delivery month 1: 20 closing-ready meetings, the same count as every month
Day 44 +	Monthly statement: qualified rate against 90%, refunds or replacements, your right to cancel

Your weekly rhythm

When	What you receive
Sunday	The weekly plan: priority accounts, signals in play, meetings scheduled
Every meeting	A brief 24 hours before, a follow-up kit within 4 hours after
Thursday	A video report: what happened, what was learned, what changes
Any message	A reply within 1 business hour

> Request your free report at remote-pro.ai/growth or write to info@remote-pro.ai. If your market cannot carry 20 a month, we tell you plainly and take nothing.

10 QUESTIONS BUYERS ASK

The objections we hear most, answered from the contract.

You say	The contract says
It's expensive.	USD 275 per qualified meeting, and every one that doesn't qualify is refunded. One first-year deal at our minimum size (USD 36,000) equals more than six months of fees.
Won't they be courtesy meetings?	No. Each meeting must pass five written criteria, and you accept or object within 2 business days. A Head of Service outside your account team decides each objection from the recording.
I don't want a long commitment.	Month to month: cancel before your next invoice, with no fee. If quality falls below 90%, you can cancel the same day.
People won't show up.	Then it doesn't count. A meeting the buyer misses never counts toward your 20, and we replace it.
Automated messages will hurt my name.	A person makes every call and approves every message sent in your name. Your domains and numbers stay yours.
I don't know you, and you have no case studies.	Then don't take our word for it. Start with one month: every meeting is in your portal the day it happens, and the refund is in the contract.
I pay in advance. Is my money safe?	Refunds are written into the order form and paid within 10 business days of each monthly statement by a Saudi-registered company (CR 2051247519).
Do you work for my competitors?	No. While you are our client, we never work for your direct competitor in the same market segment without your written consent.
Can my team handle 20 meetings a month?	Twenty is about one a working day. A named representative of yours attends each one, with a brief 24 hours before. If you can't staff that, we'll say so in the fit session.
What if Ramadan falls in my month?	The delivery window extends to 45 days for the same 20 meetings at the same price, with no outreach on Eid.
Do you guarantee deals or revenue?	No. We guarantee meetings, not revenue: our scope ends at the meeting, and you close.

> This proposal is a plain-language summary. The signed order form and terms prevail; final wording is legally reviewed before signing.

Remote Pro Ai

FREE · 48 BUSINESS HOURS

Check your market before you pay anything

Your free Market Opportunity Report in 48 business hours: can it carry 20 a month? If not, we say so.

WRITE TO US

info@remote-pro.ai

ON THE WEB

remote-pro.ai/growth

Two licensed entities, one partnership: Ebug Information Technology (إيبج لتكنولوجيا المعلومات), Cairo headquarters, CR 206356, and the Al-Khobar branch, CR 2051247519. Both operate in full partnership and wholly own Remote Pro Ai.